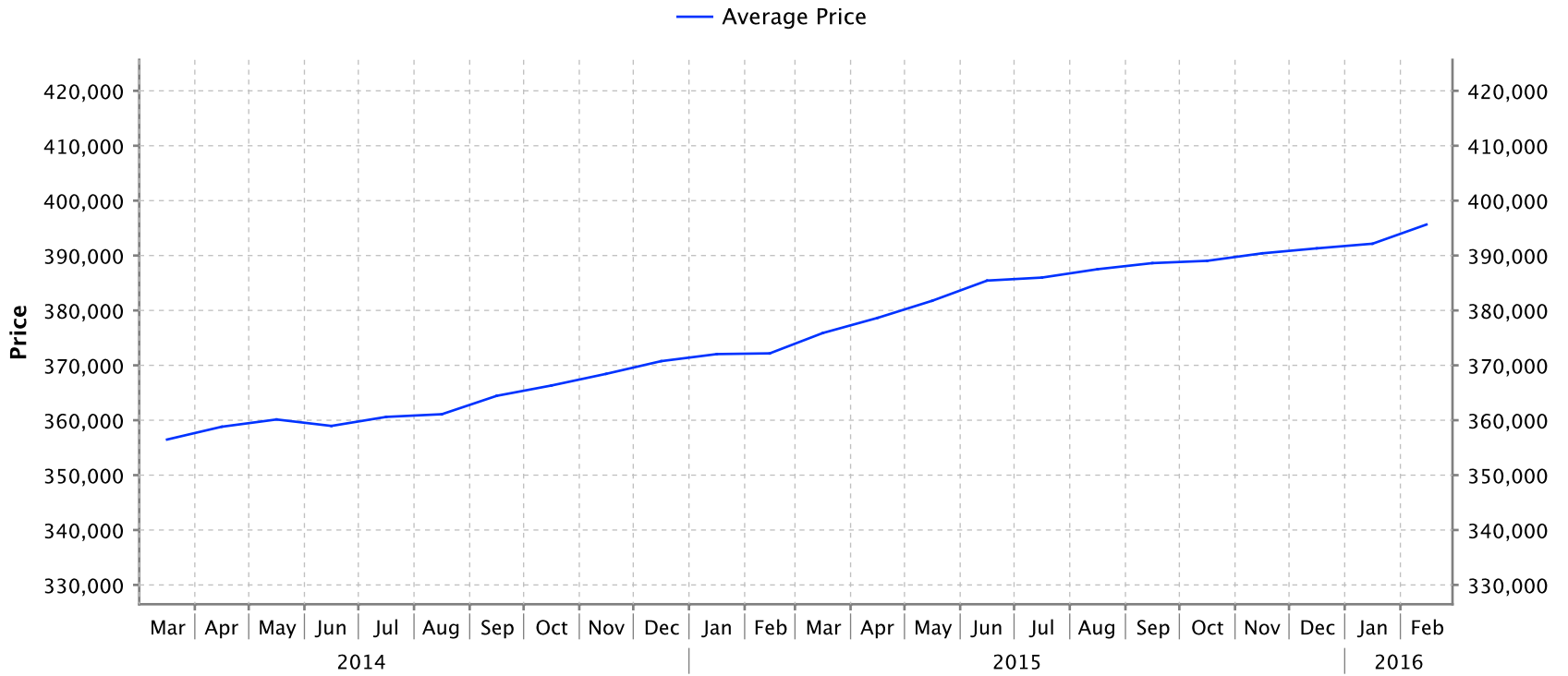


Nanaimo

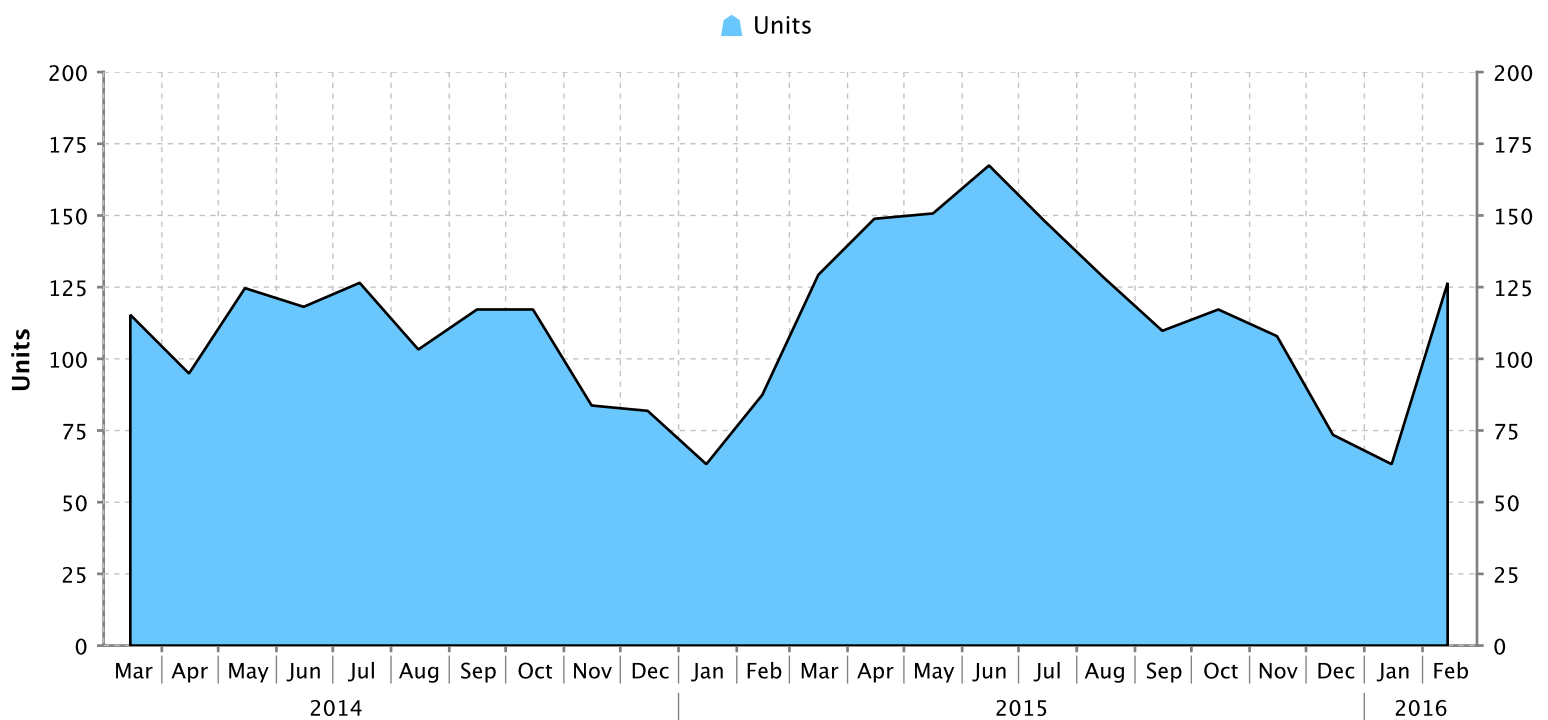
as at February 29, 2016

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	5	7	-29%	211	254	-17%
Units Reported Sold	9	9	0%	124	127	-2%
Sell/List Ratio	180%	129%		59%	50%	
Reported Sales Dollars	\$1,475,700	\$1,242,950	19%	\$20,288,972	\$21,160,350	-4%
Average Sell Price / Unit	\$163,967	\$138,106	19%	\$163,621	\$166,617	-2%
Median Sell Price	\$145,000			\$156,000		
Sell Price / List Price	94%	92%		95%	95%	
Days to Sell	154	261	-41%	204	173	18%
Active Listings	122	129				
Single Family						
Units Listed	174	179	-3%	2,084	2,066	1%
Units Reported Sold	126	87	45%	1,464	1,228	19%
Sell/List Ratio	72%	49%		70%	59%	
Reported Sales Dollars	\$52,268,299	\$31,862,511	64%	\$579,225,076	\$457,041,009	27%
Average Sell Price / Unit	\$414,828	\$366,236	13%	\$395,646	\$372,183	6%
Median Sell Price	\$386,900			\$370,000		
Sell Price / List Price	98%	97%		97%	97%	
Days to Sell	44	40	11%	41	48	-15%
Active Listings	289	382				
Condos (Apt)						
Units Listed	33	39	-15%	413	517	-20%
Units Reported Sold	21	12	75%	289	230	26%
Sell/List Ratio	64%	31%		70%	44%	
Reported Sales Dollars	\$3,976,800	\$2,554,200	56%	\$64,085,581	\$49,081,832	31%
Average Sell Price / Unit	\$189,371	\$212,850	-11%	\$221,749	\$213,399	4%
Median Sell Price	\$210,424			\$210,500		
Sell Price / List Price	95%	95%		96%	95%	
Days to Sell	120	78	54%	104	83	25%
Active Listings	115	194				
Condos (Patio)						
Units Listed	5	11	-55%	75	77	-3%
Units Reported Sold	7	1	600%	65	55	18%
Sell/List Ratio	140%	9%		87%	71%	
Reported Sales Dollars	\$1,941,500	\$280,000	593%	\$17,918,800	\$15,390,760	16%
Average Sell Price / Unit	\$277,357	\$280,000	-1%	\$275,674	\$279,832	-1%
Median Sell Price	\$287,500			\$286,000		
Sell Price / List Price	97%	100%		97%	97%	
Days to Sell	16	2	714%	38	74	-49%
Active Listings	12	24				
Condos (Twnhse)						
Units Listed	27	22	23%	301	312	-4%
Units Reported Sold	18	14	29%	216	174	24%
Sell/List Ratio	67%	64%		72%	56%	
Reported Sales Dollars	\$4,705,857	\$3,391,824	39%	\$55,630,073	\$45,089,977	23%
Average Sell Price / Unit	\$261,436	\$242,273	8%	\$257,547	\$259,138	-1%
Median Sell Price	\$267,000			\$245,000		
Sell Price / List Price	98%	97%		97%	96%	
Days to Sell	48	92	-47%	59	83	-29%
Active Listings	61	83				

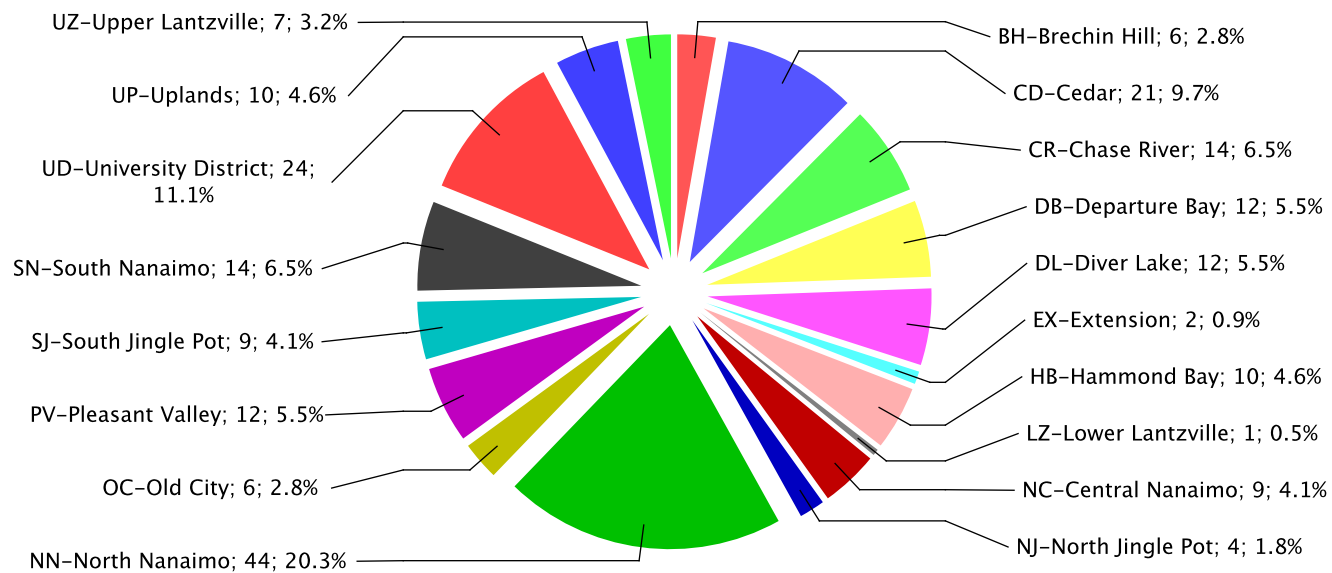
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Feb 29, 2016

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	1	2	3	0	0	0	0	0	0	0	0	6
CD-Cedar	0	2	1	4	4	1	1	0	5	1	0	0	1	1	21
CR-Chase River	0	0	0	1	4	4	4	1	0	0	0	0	0	0	14
DB-Departure Bay	0	0	0	1	3	3	1	3	1	0	0	0	0	0	12
DL-Diver Lake	0	0	0	2	5	4	0	1	0	0	0	0	0	0	12
EX-Extension	0	1	0	0	1	0	0	0	0	0	0	0	0	0	2
HB-Hammond Bay	0	0	0	0	1	0	0	1	3	0	1	1	2	1	10
LZ-Lower Lantzville	0	0	0	0	0	1	0	0	0	0	0	0	0	0	1
NC-Central Nanaimo	0	0	2	2	3	2	0	0	0	0	0	0	0	0	9
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	2	0	1	0	0	1	4
NN-North Nanaimo	0	0	0	1	2	10	5	6	11	4	3	2	0	0	44
OC-Old City	0	1	1	3	1	0	0	0	0	0	0	0	0	0	6
PV-Pleasant Valley	0	0	0	1	6	1	2	1	1	0	0	0	0	0	12
SJ-South Jingle Pot	0	0	0	0	3	3	0	1	1	1	0	0	0	0	9
SN-South Nanaimo	0	0	2	3	5	2	2	0	0	0	0	0	0	0	14
UD-University District	0	1	3	5	1	5	3	2	3	1	0	0	0	0	24
UP-Uplands	0	0	1	2	2	2	0	2	0	0	1	0	0	0	10
UZ-Upper Lantzville	0	0	1	0	1	1	0	1	1	2	0	0	0	0	7
Zone 4 TOTALS	0	5	11	26	44	42	18	19	28	9	6	3	3	3	217

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to February 29, 2016 = 217

GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	3	3	0%	32	32	0%
Units Reported Sold	2	1	100%	14	15	-7%
Sell/List Ratio	67%	33%		44%	47%	
Reported Sales Dollars	\$161,000	\$65,500	146%	\$986,400	\$1,401,000	-30%
Average Sell Price / Unit	\$80,500	\$65,500	23%	\$70,457	\$93,400	-25%
Median Sell Price	\$101,000			\$72,500		
Sell Price / List Price	102%	87%		88%	82%	
Days to Sell	100	196	-49%	165	175	-6%
Active Listings	17	19				
Single Family						
Units Listed	10	5	100%	84	74	14%
Units Reported Sold	6	2	200%	60	41	46%
Sell/List Ratio	60%	40%		71%	55%	
Reported Sales Dollars	\$1,777,680	\$618,900	187%	\$16,162,530	\$10,666,975	52%
Average Sell Price / Unit	\$296,280	\$309,450	-4%	\$269,376	\$260,170	4%
Median Sell Price	\$351,000			\$272,000		
Sell Price / List Price	94%	100%		94%	91%	
Days to Sell	213	56	281%	119	123	-3%
Active Listings	25	28				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price

