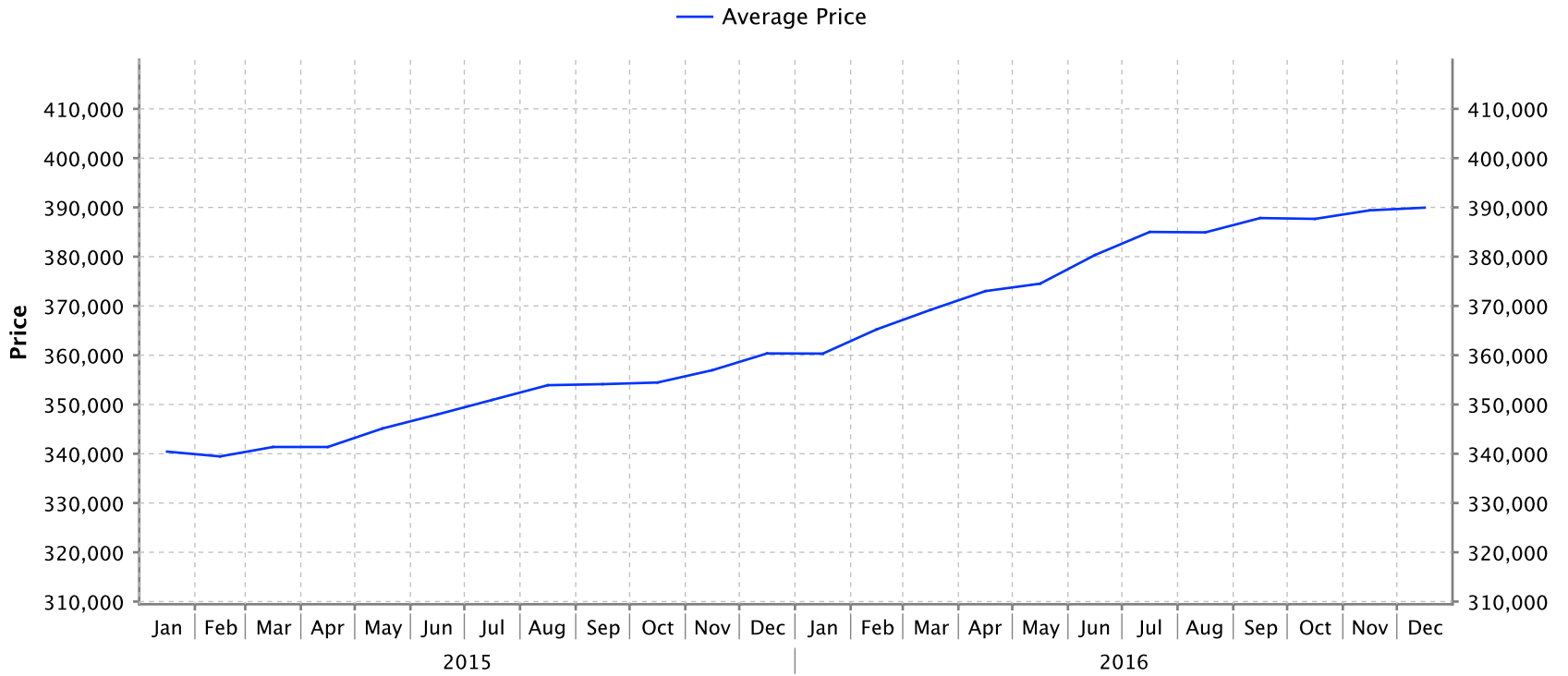


Cowichan Valley

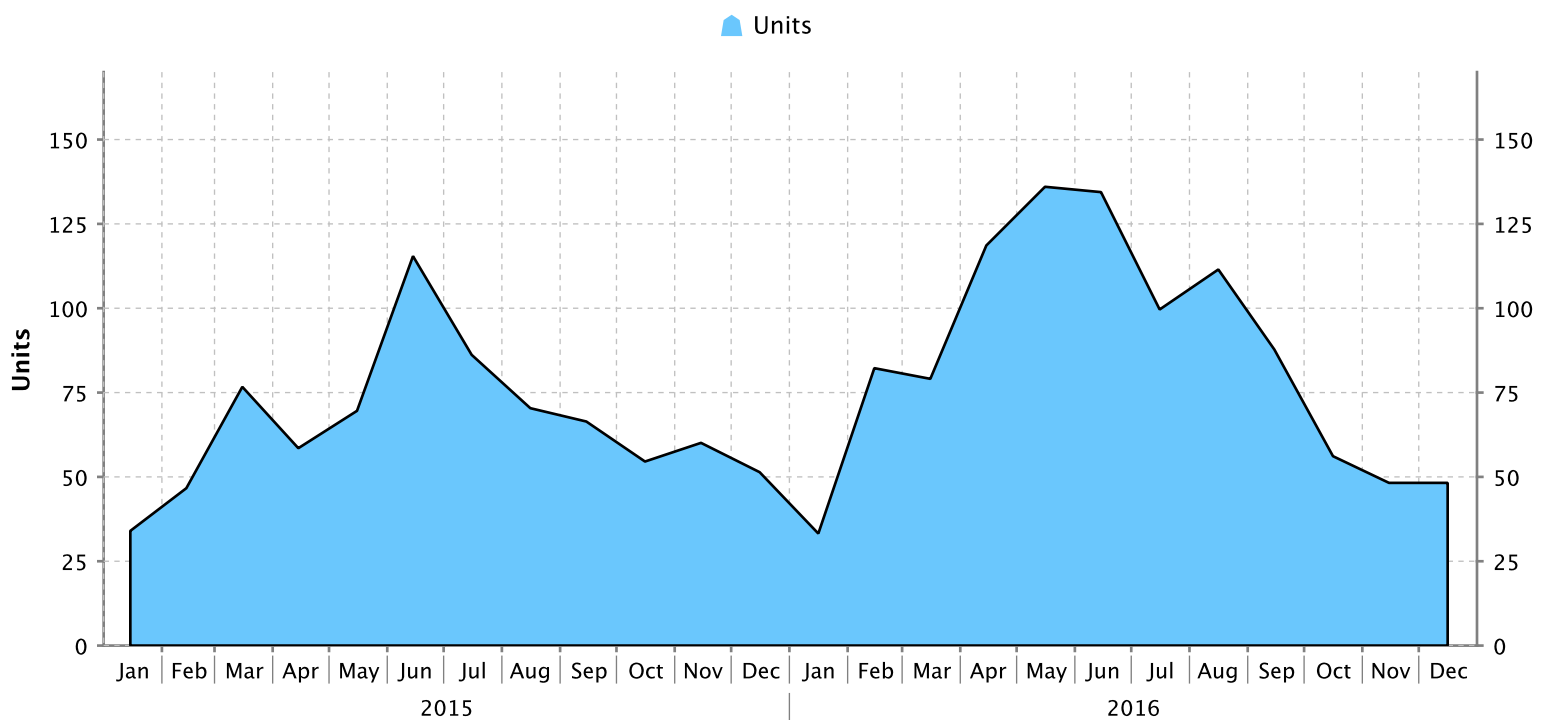
as at December 31, 2016

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	4	12	-67%	210	147	43%
Units Reported Sold	10	5	100%	97	46	111%
Sell/List Ratio	250%	42%		46%	31%	
Reported Sales Dollars	\$945,997	\$659,000	44%	\$13,714,797	\$5,867,100	134%
Average Sell Price / Unit	\$94,600	\$131,800	-28%	\$141,390	\$127,546	11%
Median Sell Price	\$101,086			\$141,000		
Sell Price / List Price	79%	92%		93%	89%	
Days to Sell	110	207	-47%	104	158	-34%
Active Listings	56	84				
Single Family						
Units Listed	33	49	-33%	1,298	1,245	4%
Units Reported Sold	48	51	-6%	1,031	785	31%
Sell/List Ratio	145%	104%		79%	63%	
Reported Sales Dollars	\$19,271,714	\$19,882,368	-3%	\$402,034,980	\$282,883,104	42%
Average Sell Price / Unit	\$401,494	\$389,850	3%	\$389,947	\$360,361	8%
Median Sell Price	\$395,000			\$375,000		
Sell Price / List Price	97%	94%		97%	95%	
Days to Sell	47	69	-31%	44	69	-36%
Active Listings	123	231				
Condos (Apt)						
Units Listed	3	10	-70%	151	222	-32%
Units Reported Sold	9	6	50%	123	103	19%
Sell/List Ratio	300%	60%		81%	46%	
Reported Sales Dollars	\$1,564,600	\$1,210,900	29%	\$21,357,386	\$15,869,293	35%
Average Sell Price / Unit	\$173,844	\$201,817	-14%	\$173,637	\$154,071	13%
Median Sell Price	\$165,000			\$160,000		
Sell Price / List Price	99%	94%		97%	93%	
Days to Sell	51	162	-68%	58	100	-41%
Active Listings	48	75				
Condos (Patio)						
Units Listed	0	2	-100%	32	36	-11%
Units Reported Sold	0	1	-100%	31	30	3%
Sell/List Ratio		50%		97%	83%	
Reported Sales Dollars	\$0	\$238,000	-100%	\$8,451,100	\$8,420,800	0%
Average Sell Price / Unit		\$238,000		\$272,616	\$280,693	-3%
Median Sell Price				\$248,000		
Sell Price / List Price		96%		98%	96%	
Days to Sell		84		63	95	-34%
Active Listings	5	11				
Condos (Twnhse)						
Units Listed	9	5	80%	150	157	-4%
Units Reported Sold	4	6	-33%	125	92	36%
Sell/List Ratio	44%	120%		83%	59%	
Reported Sales Dollars	\$823,400	\$1,244,240	-34%	\$31,679,984	\$21,079,050	50%
Average Sell Price / Unit	\$205,850	\$207,373	-1%	\$253,440	\$229,120	11%
Median Sell Price	\$210,000			\$259,900		
Sell Price / List Price	96%	96%		97%	95%	
Days to Sell	77	67	15%	64	85	-24%
Active Listings	29	37				

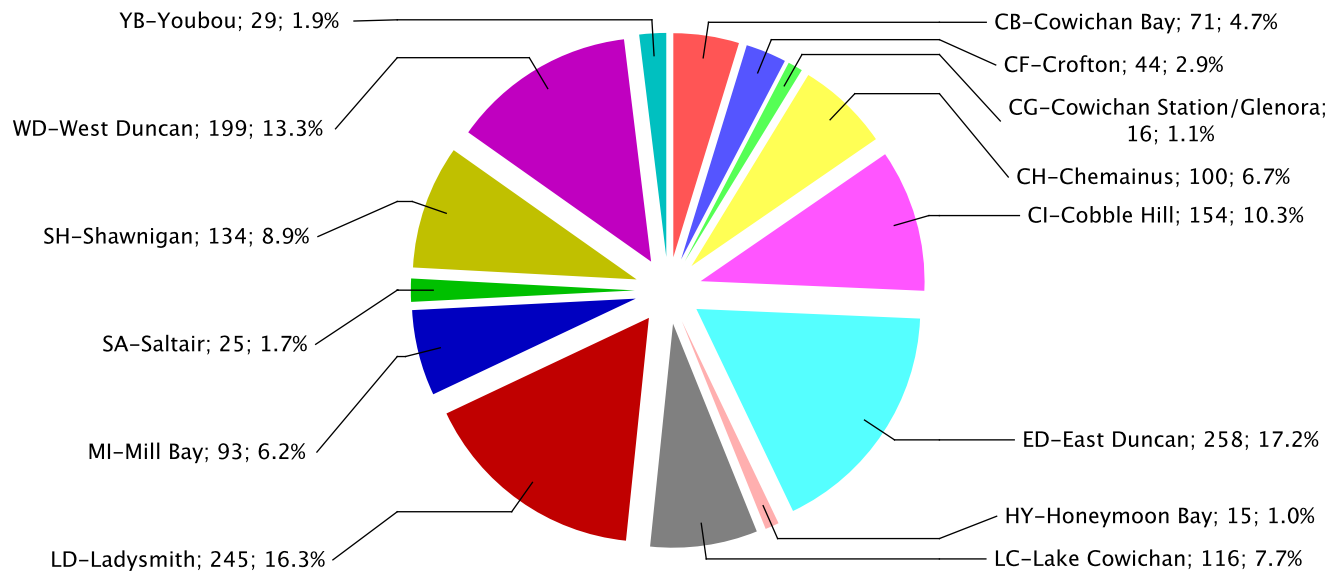
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Dec 31, 2016

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
CB-Cowichan Bay	0	1	0	1	6	18	18	7	6	7	3	0	0	4	71
CF-Crofton	0	0	6	15	9	5	3	4	0	0	2	0	0	0	44
CG-Cowichan Station/Glenora	0	0	0	0	0	3	1	3	7	2	0	0	0	0	16
CH-Chemainus	1	4	5	17	21	16	7	10	10	4	3	2	0	0	100
CI-Cobble Hill	0	0	1	3	11	20	22	20	38	14	11	6	4	4	154
ED-East Duncan	2	4	15	23	26	53	37	34	30	16	7	3	2	6	258
HY-Honeymoon Bay	0	4	1	2	2	2	2	0	2	0	0	0	0	0	15
LC-Lake Cowichan	5	17	25	25	11	9	10	5	5	0	2	1	0	1	116
LD-Ladysmith	0	5	14	36	45	47	27	33	22	11	3	1	1	0	245
MI-Mill Bay	0	3	2	3	0	4	10	12	30	15	4	4	3	3	93
SA-Saltair	0	0	0	0	1	5	1	1	10	5	1	0	0	1	25
SH-Shawnigan	0	2	2	6	21	25	27	13	22	10	4	1	0	1	134
WD-West Duncan	0	1	16	26	45	55	21	11	16	5	1	0	1	1	199
YB-Youbou	1	6	5	2	2	2	0	2	1	1	1	2	2	2	29
Zone 3 TOTALS	9	47	92	159	200	264	186	155	199	90	42	20	13	23	1,499

Cowichan Valley - Single Family Sales by Subarea



Total Unconditional Sales January 1 to December 31, 2016 = 1,499

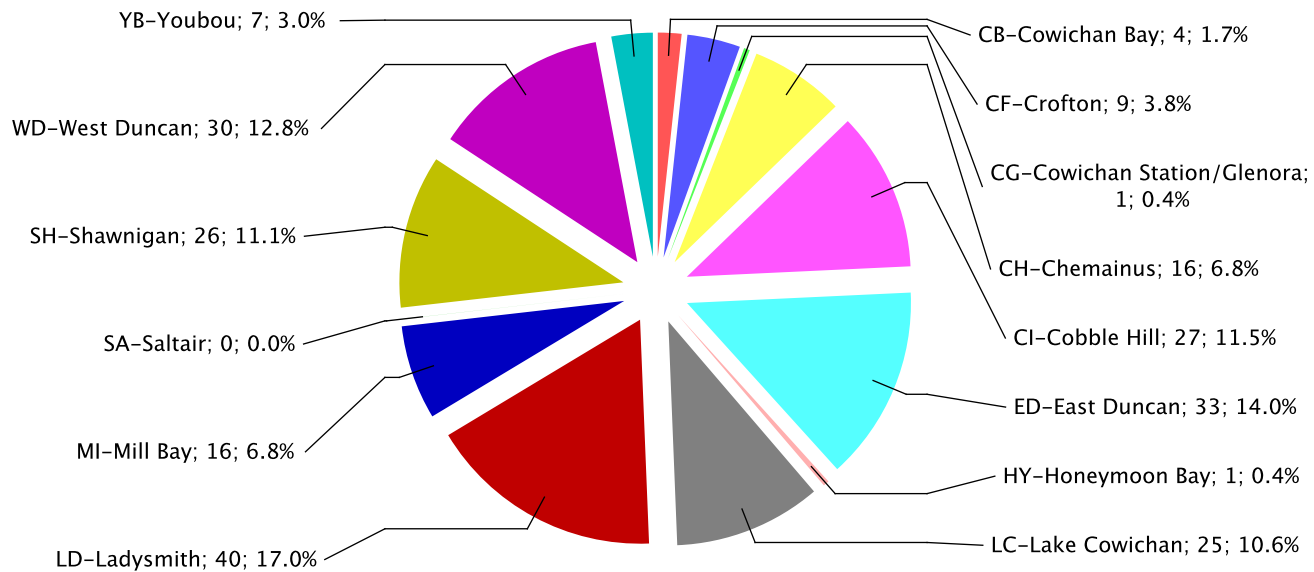
4th Quarter 2016

MLS® Single Family Sales Analysis

Unconditional Sales from October 1 to Dec 31, 2016

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
CB-Cowichan Bay	0	0	0	0	0	1	1	1	0	1	0	0	0	0	4
CF-Crofton	0	0	0	3	0	2	1	2	0	0	1	0	0	0	9
CG-Cowichan Station/Glenora	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
CH-Chemainus	1	2	2	3	2	5	0	0	1	0	0	0	0	0	16
CI-Cobble Hill	0	0	0	2	1	4	4	3	6	2	3	0	2	0	27
ED-East Duncan	1	0	4	5	3	3	3	3	5	5	1	0	0	0	33
HY-Honeymoon Bay	0	1	0	0	0	0	0	0	0	0	0	0	0	0	1
LC-Lake Cowichan	2	4	4	5	0	4	2	0	2	0	2	0	0	0	25
LD-Ladysmith	0	1	3	9	6	5	3	6	5	0	1	0	1	0	40
MI-Mill Bay	0	1	0	0	0	1	0	4	3	3	0	3	1	0	16
SA-Saltair	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
SH-Shawnigan	0	0	1	1	5	4	4	4	5	1	1	0	0	0	26
WD-West Duncan	0	0	0	5	3	8	6	2	5	1	0	0	0	0	30
YB-Youbou	1	0	2	1	1	0	0	0	0	0	1	0	0	1	7
Zone 3 TOTALS	5	9	16	34	21	37	24	25	33	13	10	3	4	1	235

Cowichan Valley - Single Family Sales by Subarea



Total Unconditional Sales October 1 to December 31, 2016 = 235