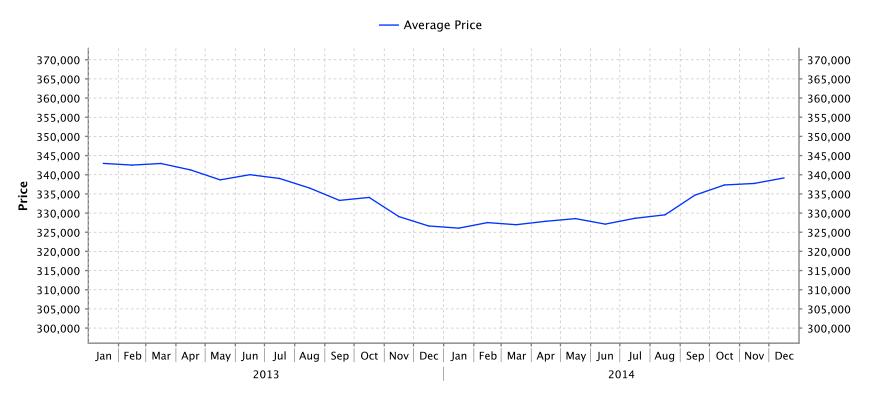
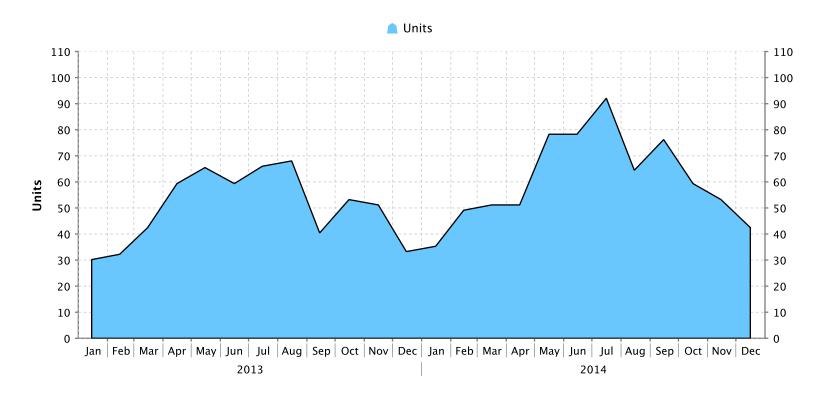
Cowichan Valley as at December 31, 2014

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

| | | Current Month | | 12 Months to Date | | | | | | |
|---------------------------|--------------|----------------------|----------|-------------------|---------------|----------|--|--|--|--|
| | This Year | Last Year | % Change | This Year | Last Year | % Change | | | | |
| Lots | | | | | | | | | | |
| Units Listed | 33 | 8 | 312% | 210 | 273 | -23% | | | | |
| Units Reported Sold | 8 | 2 | 300% | 57 | 65 | -12% | | | | |
| Sell/List Ratio | 24% | 25% | | 27% | 24% | | | | | |
| Reported Sales Dollars | \$1,023,900 | \$365,000 | 181% | \$7,345,055 | \$8,174,584 | -10% | | | | |
| Average Sell Price / Unit | \$127,988 | \$182,500 | -30% | \$128,861 | \$125,763 | 2% | | | | |
| Median Sell Price | \$138,000 | | | \$130,000 | | | | | | |
| Sell Price / List Price | 89% | 88% | | 88% | 86% | | | | | |
| Days to Sell | 194 | 321 | -40% | 161 | 110 | 46% | | | | |
| Active Listings | 113 | 126 | | | | | | | | |
| Single Family | | | | | | | | | | |
| Units Listed | 40 | 37 | 8% | 1,320 | 1,373 | -4% | | | | |
| Units Reported Sold | 42 | 33 | 27% | 728 | 598 | 22% | | | | |
| Sell/List Ratio | 105% | 89% | | 55% | 44% | | | | | |
| Reported Sales Dollars | \$14,000,035 | \$9,916,250 | 41% | \$246,910,559 | \$195,328,795 | 26% | | | | |
| Average Sell Price / Unit | \$333,334 | \$300,492 | 11% | \$339,163 | \$326,637 | 4% | | | | |
| Median Sell Price | \$308,000 | | | \$320,000 | | | | | | |
| Sell Price / List Price | 94% | 90% | | 94% | 93% | | | | | |
| Days to Sell | 81 | 105 | -23% | 74 | 77 | -3% | | | | |
| Active Listings | 289 | 351 | | | | | | | | |
| Condos (Apt) | | | | | | | | | | |
| Units Listed | 5 | 13 | -62% | 146 | 172 | -15% | | | | |
| Units Reported Sold | 4 | 4 | 0% | 67 | 56 | 20% | | | | |
| Sell/List Ratio | 80% | 31% | | 46% | 33% | | | | | |
| Reported Sales Dollars | \$620,500 | \$428,900 | 45% | \$9,920,962 | \$8,926,175 | 11% | | | | |
| Average Sell Price / Unit | \$155,125 | \$107,225 | 45% | \$148,074 | \$159,396 | -7% | | | | |
| Median Sell Price | \$163,000 | | | \$132,500 | | | | | | |
| Sell Price / List Price | 89% | 87% | | 92% | 108% | | | | | |
| Days to Sell | 110 | 126 | -13% | 111 | 105 | 6% | | | | |
| Active Listings | 54 | 71 | | | | | | | | |
| Condos (Patio) | | | | | | | | | | |
| Units Listed | 0 | 2 | -100% | 36 | 42 | -14% | | | | |
| Units Reported Sold | 3 | 0 | | 24 | 25 | -4% | | | | |
| Sell/List Ratio | | 0% | | 67% | 60% | | | | | |
| Reported Sales Dollars | \$677,000 | \$0 | | \$5,208,700 | \$6,190,600 | -16% | | | | |
| Average Sell Price / Unit | \$225,667 | | | \$217,029 | \$247,624 | -12% | | | | |
| Median Sell Price | \$235,000 | | | \$222,000 | | | | | | |
| Sell Price / List Price | 98% | | | 93% | 92% | | | | | |
| Days to Sell | 51 | | | 104 | 107 | -3% | | | | |
| Active Listings | 11 | 12 | | | | | | | | |
| Condos (Twnhse) | | | | | | | | | | |
| Units Listed | 1 | 9 | -89% | 168 | 209 | -20% | | | | |
| Units Reported Sold | 4 | 5 | -20% | 89 | 58 | 53% | | | | |
| Sell/List Ratio | 400% | 56% | | 53% | 28% | | | | | |
| Reported Sales Dollars | \$769,000 | \$980,000 | -22% | \$19,541,151 | \$13,469,600 | 45% | | | | |
| Average Sell Price / Unit | \$192,250 | \$196,000 | -2% | \$219,563 | \$232,234 | -5% | | | | |
| Median Sell Price | \$182,000 | | | \$206,000 | | | | | | |
| Sell Price / List Price | 91% | 93% | | 93% | 94% | | | | | |
| Days to Sell | 218 | 111 | 96% | 127 | 77 | 65% | | | | |
| Active Listings | 49 | 73 | | | | | | | | |

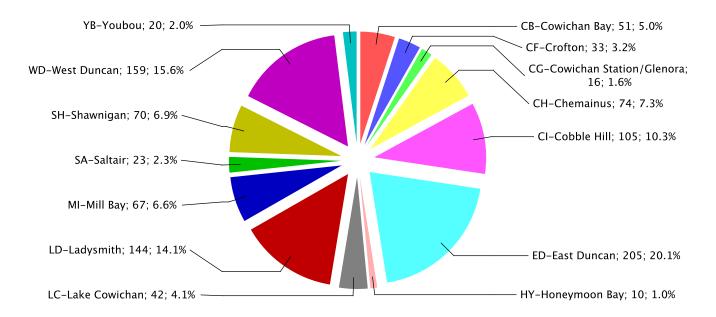
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Dec 31, 2014

| | 0- 150,000 | 150,001- 200,000 | 200,001- 250,000 | 250,001- 300,000 | 300,001- 350,000 | 350,001- 400,000 | 400,001- 450,000 | 450,001- 500,000 | 500,001- 600,000 | 600,001- 700,000 | 700,001- 800,000 | 800,001- 900,000 | 900,001- 1 Mil | OVER 1 Mil | Total |
|-----------------------------|---------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|-------------------|---------------|-------|
| CB-Cowichan Bay | 1 | 1 | 0 | 4 | 14 | 14 | 3 | 5 | 5 | 2 | 1 | 0 | 0 | 1 | 51 |
| CF-Crofton | 1 | 6 | 11 | 7 | 4 | 0 | 2 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 33 |
| CG-Cowichan Station/Glenora | 0 | 0 | 1 | 1 | 2 | 3 | 1 | 0 | 3 | 3 | 0 | 2 | 0 | 0 | 16 |
| CH-Chemainus | 1 | 8 | 14 | 16 | 10 | 4 | 9 | 3 | 5 | 3 | 0 | 0 | 0 | 1 | 74 |
| CI-Cobble Hill | 0 | 1 | 0 | 11 | 10 | 26 | 19 | 12 | 16 | 7 | 1 | 1 | 1 | 0 | 105 |
| ED-East Duncan | 0 | 7 | 19 | 32 | 33 | 41 | 23 | 12 | 21 | 10 | 6 | 0 | 1 | 0 | 205 |
| HY-Honeymoon Bay | 4 | 2 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 10 |
| LC-Lake Cowichan | 11 | 6 | 6 | 9 | 2 | 3 | 1 | 1 | 0 | 1 | 1 | 1 | 0 | 0 | 42 |
| LD-Ladysmith | 2 | 10 | 26 | 20 | 24 | 26 | 7 | 5 | 5 | 6 | 9 | 1 | 2 | 1 | 144 |
| MI-Mill Bay | 3 | 3 | 1 | 2 | 2 | 7 | 13 | 9 | 13 | 5 | 6 | 1 | 0 | 2 | 67 |
| SA-Saltair | 0 | 1 | 2 | 3 | 5 | 3 | 3 | 1 | 3 | 2 | 0 | 0 | 0 | 0 | 23 |
| SH-Shawnigan | 0 | 2 | 3 | 10 | 17 | 14 | 5 | 5 | 8 | 3 | 1 | 0 | 1 | 1 | 70 |
| WD-West Duncan | 0 | 12 | 27 | 43 | 31 | 26 | 11 | 6 | 0 | 3 | 0 | 0 | 0 | 0 | 159 |
| YB-Youbou | 3 | 3 | 4 | 1 | 1 | 1 | 0 | 0 | 2 | 2 | 2 | 0 | 1 | 0 | 20 |
| Zone 3 TOTALS | 26 | 62 | 116 | 160 | 155 | 168 | 97 | 60 | 81 | 48 | 27 | 7 | 6 | 6 | 1,019 |

Cowichan Valley - Single Family Sales by Subarea



Total Unconditional Sales January 1 to December 31, 2014 = 1,019

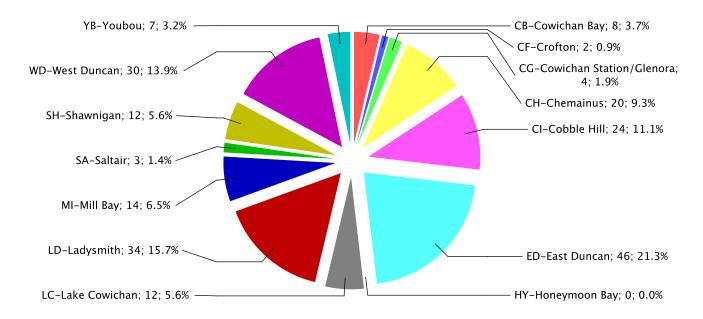
4th Quarter 2014

MLS® Single Family Sales Analysis

Unconditional Sales from October 1 to Dec 31, 2014

| | 0- 150,000 | 150,001- 200,000 | 200,001- 250,000 | 250,001- 300,000 | 300,001- 350,000 | 350,001- 400,000 | 400,001- 450,000 | 450,001- 500,000 | 500,001- 600,000 | 600,001- 700,000 | 700,001- 800,000 | 800,001- 900,000 | 900,001- 1 Mil | OVER 1 Mil | Total |
|-----------------------------|---------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|-------------------|---------------|-------|
| CB-Cowichan Bay | 0 | 0 | 0 | 0 | 1 | 3 | 2 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 8 |
| CF-Crofton | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 |
| CG-Cowichan Station/Glenora | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 1 | 0 | 0 | 4 |
| CH-Chemainus | 0 | 2 | 4 | 3 | 4 | 1 | 4 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 20 |
| CI-Cobble Hill | 0 | 0 | 0 | 3 | 3 | 6 | 4 | 1 | 4 | 2 | 0 | 1 | 0 | 0 | 24 |
| ED-East Duncan | 0 | 2 | 3 | 7 | 12 | 9 | 0 | 3 | 7 | 2 | 1 | 0 | 0 | 0 | 46 |
| HY-Honeymoon Bay | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LC-Lake Cowichan | 4 | 3 | 2 | 2 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 12 |
| LD-Ladysmith | 1 | 4 | 5 | 5 | 4 | 8 | 1 | 0 | 1 | 0 | 2 | 1 | 2 | 0 | 34 |
| MI-Mill Bay | 0 | 1 | 0 | 0 | 0 | 0 | 5 | 1 | 2 | 3 | 1 | 0 | 0 | 1 | 14 |
| SA-Saltair | 0 | 0 | 0 | 2 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 |
| SH-Shawnigan | 0 | 1 | 2 | 4 | 1 | 3 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 12 |
| WD-West Duncan | 0 | 1 | 5 | 9 | 6 | 4 | 3 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 30 |
| YB-Youbou | 1 | 0 | 1 | 0 | 1 | 1 | 0 | 0 | 1 | 1 | 1 | 0 | 0 | 0 | 7 |
| Zone 3 TOTALS | 6 | 14 | 24 | 36 | 32 | 37 | 20 | 8 | 15 | 12 | 6 | 3 | 2 | 1 | 216 |

Cowichan Valley - Single Family Sales by Subarea



Total Unconditional Sales October 1 to December 31, 2014 = 216