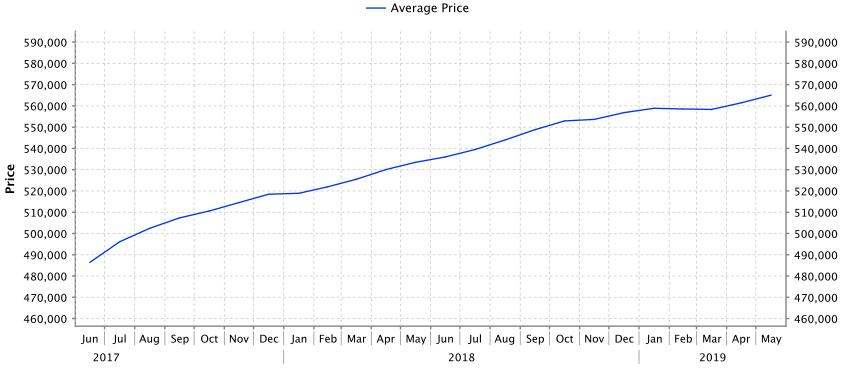
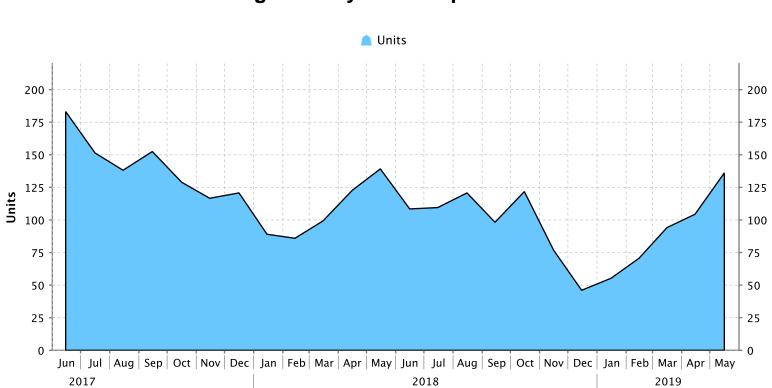
Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".



Single Family Units Reported Sold

Comparative Activity by Property Type

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Lots									
Units Listed	41	17	141%	276	174	59%			
Units Reported Sold	11	3	267%	56	78	-28%			
Sell/List Ratio	27%	18%		20%	45%				
Reported Sales Dollars	\$2,979,800	\$1,090,800	173%	\$16,036,746	\$19,423,786	-17%			
Average Sell Price / Unit	\$270,891	\$363,600	-25%	\$286,370	\$249,023	15%			
Median Sell Price	\$245,000			\$280,000					
Sell Price / List Price	95%	98%		92%	102%				
Days to Sell	32	155	-80%	88	79	12%			
Active Listings	133	58							
Single Family									
Units Listed	240	267	-10%	2,062	2,268	-9%			
Units Reported Sold	136	139	-2%	1,137	1,522	-25%			
Sell/List Ratio	57%	52%	270	55%	67%	2070			
Reported Sales Dollars	\$80,692,345	\$78,287,247	3%	\$642,431,656	\$811,931,817	-21%			
Average Sell Price / Unit	\$593,326	\$563,218	5%	\$565,023	\$533,464	6%			
Median Sell Price	\$575,000	<i>\\\</i> 000,210	070	\$537,000	φυσο,+ο+	070			
Sell Price / List Price	98%	99%		98%	99%				
Days to Sell	24	16	52%	29	23	26%			
Active Listings	381	359	5270	25	25	2070			
	501								
Condos (Apt)	10	10	00/	E 47	500	50/			
Units Listed	43	43	0%	547	522	5%			
Units Reported Sold	29	35	-17%	331	428	-23%			
Sell/List Ratio	67%	81%	4.4.07	61%	82%	4.00/			
Reported Sales Dollars	\$8,456,700	\$9,528,356	-11%	\$102,283,014	\$121,997,873	-16%			
Average Sell Price / Unit	\$291,610	\$272,239	7%	\$309,012	\$285,042	8%			
Median Sell Price	\$270,000	000/		\$289,800	4000/				
Sell Price / List Price	98%	99%	00/	98%	100%	500/			
Days to Sell	21	21	2%	28	18	56%			
Active Listings	86	54							
Condos (Patio)		. –	4-07						
Units Listed	9	17	-47%	88	104	-15%			
Units Reported Sold	9	10	-10%	71	84	-15%			
Sell/List Ratio	100%	59%		81%	81%				
Reported Sales Dollars	\$4,048,800	\$4,327,190	-6%	\$31,636,160	\$35,877,198	-12%			
Average Sell Price / Unit	\$449,867	\$432,719	4%	\$445,580	\$427,110	4%			
Median Sell Price	\$429,000			\$464,450					
Sell Price / List Price	99%	100%		99%	101%				
Days to Sell	18	17	7%	25	36	-33%			
Active Listings	13	16							
Condos (Twnhse)									
Units Listed	37	42	-12%	374	354	6%			
Units Reported Sold	35	23	52%	208	253	-18%			
Sell/List Ratio	95%	55%		56%	71%				
Reported Sales Dollars	\$14,338,650	\$7,995,733	79%	\$74,037,349	\$83,366,397	-11%			
Average Sell Price / Unit	\$409,676	\$347,641	18%	\$355,949	\$329,511	8%			
Median Sell Price	\$378,000			\$347,000					
Sell Price / List Price	98%	100%		98%	100%				
Days to Sell	29	18	62%	27	22	20%			
Active Listings	64	57							

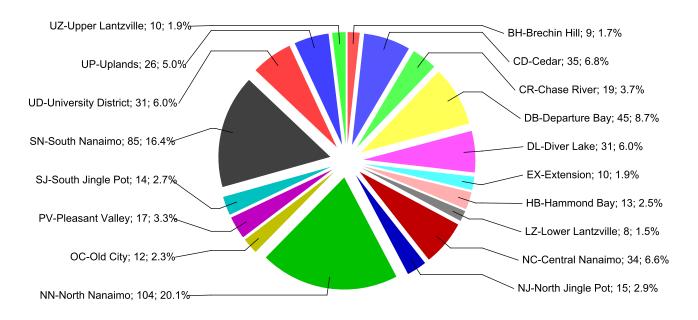
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to May 31, 2019

	0- 150,000	150,001- 200,000	200,001- 250,000	250,001- 300,000	300,001- 350,000	350,001- 400,000	400,001- 450,000	450,001- 500,000	500,001- 600,000	600,001- 700,000	700,001- 800,000	800,001- 900,000	900,001- 1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	1	1	4	0	1	2	0	0	0	0	0	9
CD-Cedar	0	0	0	2	4	3	1	3	5	6	6	1	3	1	35
CR-Chase River	0	0	0	0	0	1	0	2	13	3	0	0	0	0	19
DB-Departure Bay	0	0	0	0	0	1	6	5	16	7	5	2	0	3	45
DL-Diver Lake	0	0	0	0	0	3	5	7	10	2	4	0	0	0	31
EX-Extension	0	1	0	1	2	1	0	2	2	0	0	0	0	1	10
HB-Hammond Bay	0	0	0	0	0	1	0	1	1	3	2	1	2	2	13
LZ-Lower Lantzville	0	0	0	0	0	0	1	1	1	1	1	1	0	2	8
NC-Central Nanaimo	0	0	0	1	2	5	9	9	7	1	0	0	0	0	34
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	0	4	6	4	0	1	15
NN-North Nanaimo	0	0	0	0	0	3	0	7	31	29	13	9	4	8	104
OC-Old City	0	0	0	1	1	5	0	4	0	1	0	0	0	0	12
PV-Pleasant Valley	0	0	0	0	0	2	0	4	3	5	1	1	0	1	17
SJ-South Jingle Pot	0	0	0	0	0	0	1	1	4	3	4	1	0	0	14
SN-South Nanaimo	0	0	1	1	7	11	14	14	21	16	0	0	0	0	85
UD-University District	0	0	0	1	0	7	3	1	8	7	2	2	0	0	31
UP-Uplands	0	0	0	0	0	2	4	3	12	3	1	0	1	0	26
UZ-Upper Lantzville	0	0	0	0	0	0	0	3	5	0	1	0	1	0	10
Zone 4 TOTALS	0	1	1	8	17	49	44	68	141	91	46	22	11	19	518

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to May 31, 2019 = 518

GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			1	2 Months to Dat	te
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	5	2	150%	28	38	-26%
Units Reported Sold	5	1	400%	32	37	-14%
Sell/List Ratio	100%	50%		114%	97%	
Reported Sales Dollars	\$627,400	\$102,000	515%	\$4,030,438	\$3,759,500	7%
Average Sell Price / Unit	\$125,480	\$102,000	23%	\$125,951	\$101,608	24%
Median Sell Price	\$117,500			\$117,500		
Sell Price / List Price	96%	104%		96%	94%	
Days to Sell	27	3	800%	68	124	-45%
Active Listings	5	13				
Single Family						
Units Listed	13	7	86%	83	79	5%
Units Reported Sold	2	6	-67%	59	70	-16%
Sell/List Ratio	15%	86%		71%	89%	
Reported Sales Dollars	\$1,003,000	\$2,197,500	-54%	\$22,788,256	\$27,192,800	-16%
Average Sell Price / Unit	\$501,500	\$366,250	37%	\$386,242	\$388,469	-1%
Median Sell Price	\$529,000			\$395,000		
Sell Price / List Price	103%	96%		99%	98%	
Days to Sell	7	25	-72%	26	39	-34%
Active Listings	17	11				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price

