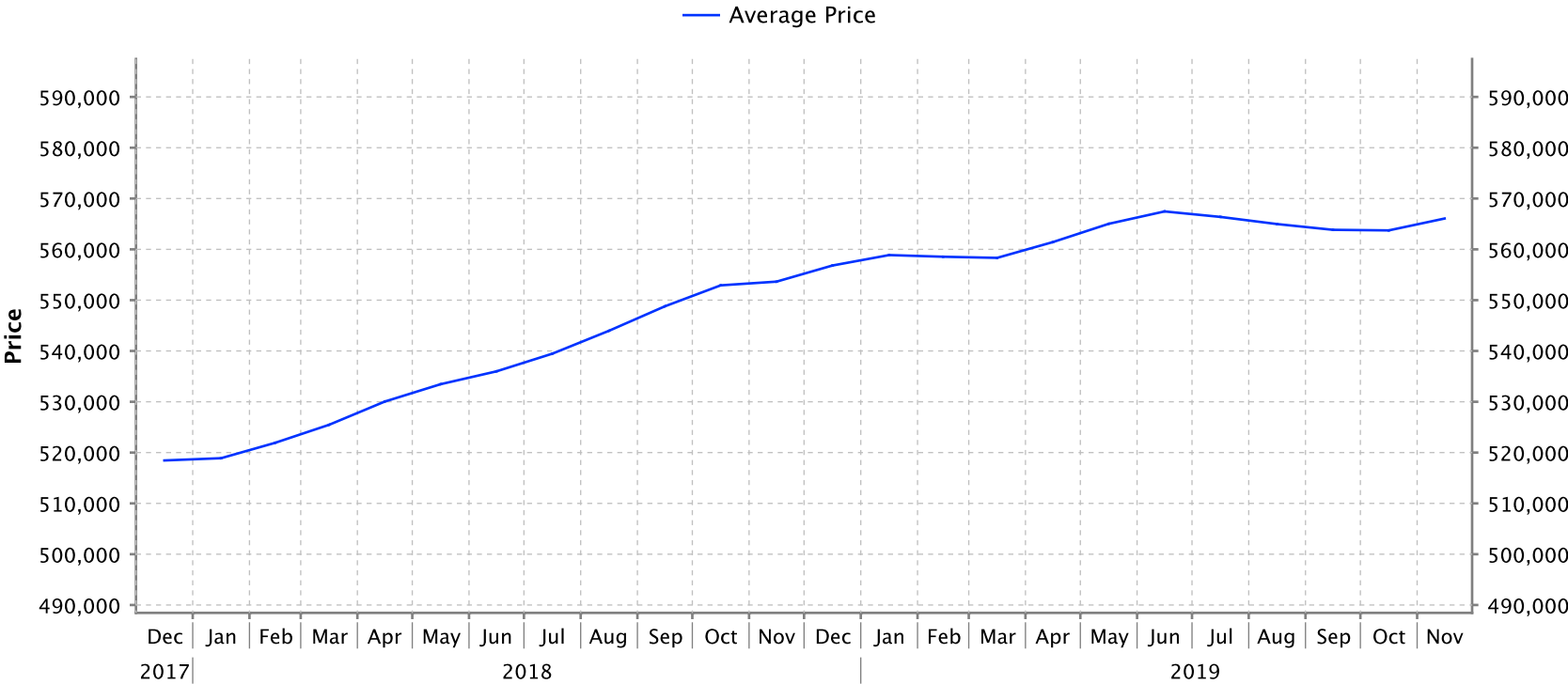


Nanaimo

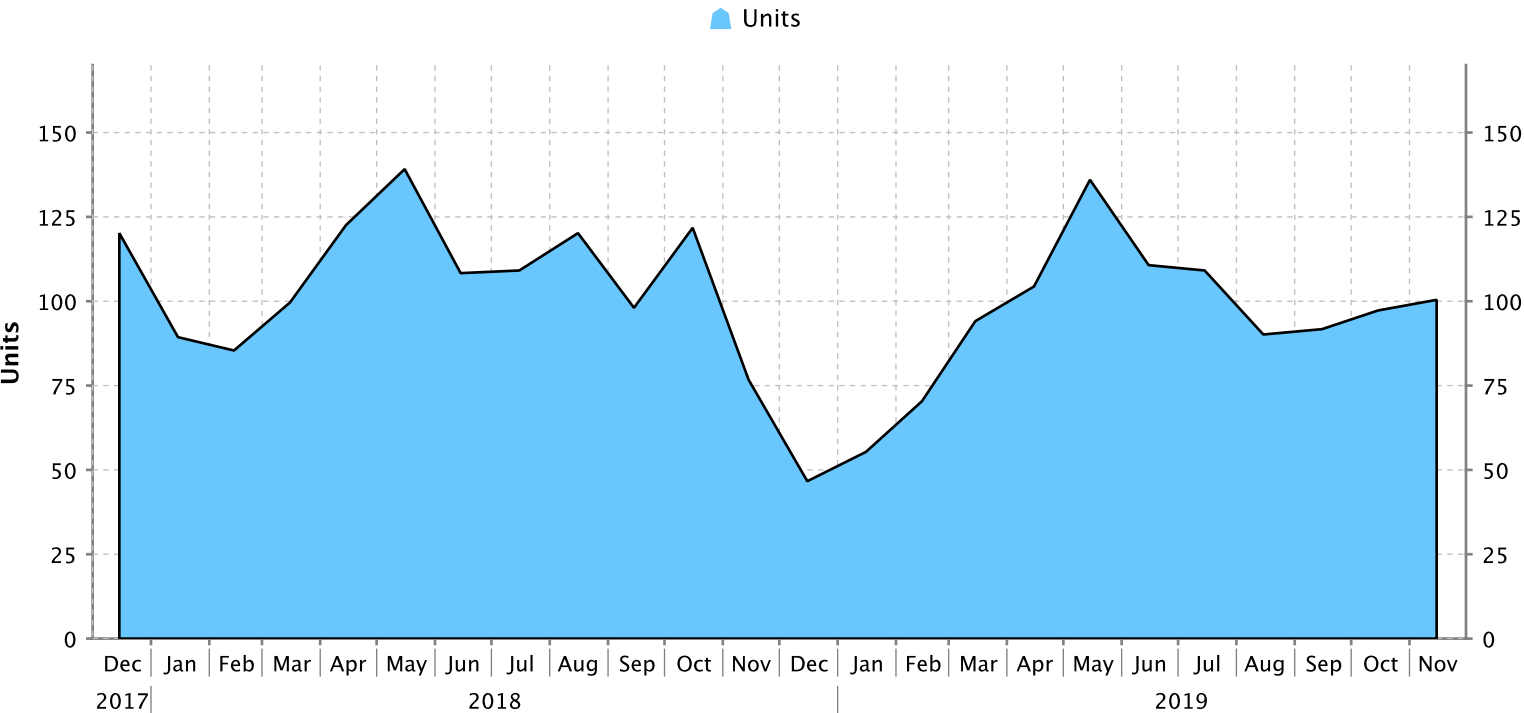
as at November 30, 2019

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	9	13	-31%	302	193	56%
Units Reported Sold	5	10	-50%	82	63	30%
Sell/List Ratio	56%	77%		27%	33%	
Reported Sales Dollars	\$1,137,500	\$3,591,496	-68%	\$23,267,850	\$17,850,382	30%
Average Sell Price / Unit	\$227,500	\$359,150	-37%	\$283,754	\$283,339	0%
Median Sell Price	\$205,000			\$269,000		
Sell Price / List Price	93%	85%		95%	95%	
Days to Sell	94	186	-50%	72	82	-12%
Active Listings	127	74				
Single Family						
Units Listed	93	124	-25%	1,922	2,155	-11%
Units Reported Sold	100	76	32%	1,102	1,286	-14%
Sell/List Ratio	108%	61%		57%	60%	
Reported Sales Dollars	\$56,563,190	\$40,454,750	40%	\$623,804,498	\$711,989,198	-12%
Average Sell Price / Unit	\$565,632	\$532,299	6%	\$566,066	\$553,646	2%
Median Sell Price	\$547,500			\$549,900		
Sell Price / List Price	97%	98%		97%	99%	
Days to Sell	33	27	21%	32	26	23%
Active Listings	271	311				
Condos (Apt)						
Units Listed	40	34	18%	553	588	-6%
Units Reported Sold	27	19	42%	301	408	-26%
Sell/List Ratio	68%	56%		54%	69%	
Reported Sales Dollars	\$8,108,100	\$5,589,223	45%	\$95,583,390	\$123,859,150	-23%
Average Sell Price / Unit	\$300,300	\$294,170	2%	\$317,553	\$303,576	5%
Median Sell Price	\$313,000			\$299,900		
Sell Price / List Price	97%	96%		97%	100%	
Days to Sell	29	75	-61%	31	22	44%
Active Listings	135	117				
Condos (Patio)						
Units Listed	2	4	-50%	98	94	4%
Units Reported Sold	6	4	50%	74	90	-18%
Sell/List Ratio	300%	100%		76%	96%	
Reported Sales Dollars	\$2,424,500	\$1,821,000	33%	\$32,312,890	\$40,204,328	-20%
Average Sell Price / Unit	\$404,083	\$455,250	-11%	\$436,661	\$446,715	-2%
Median Sell Price	\$415,000			\$438,500		
Sell Price / List Price	99%	100%		99%	101%	
Days to Sell	26	11	131%	29	32	-10%
Active Listings	10	10				
Condos (Twnhse)						
Units Listed	14	28	-50%	322	389	-17%
Units Reported Sold	10	12	-17%	208	219	-5%
Sell/List Ratio	71%	43%		65%	56%	
Reported Sales Dollars	\$3,357,795	\$4,674,695	-28%	\$77,799,041	\$74,752,392	4%
Average Sell Price / Unit	\$335,780	\$389,558	-14%	\$374,034	\$341,335	10%
Median Sell Price	\$352,500			\$354,000		
Sell Price / List Price	98%	98%		98%	99%	
Days to Sell	33	26	29%	33	22	49%
Active Listings	37	71				

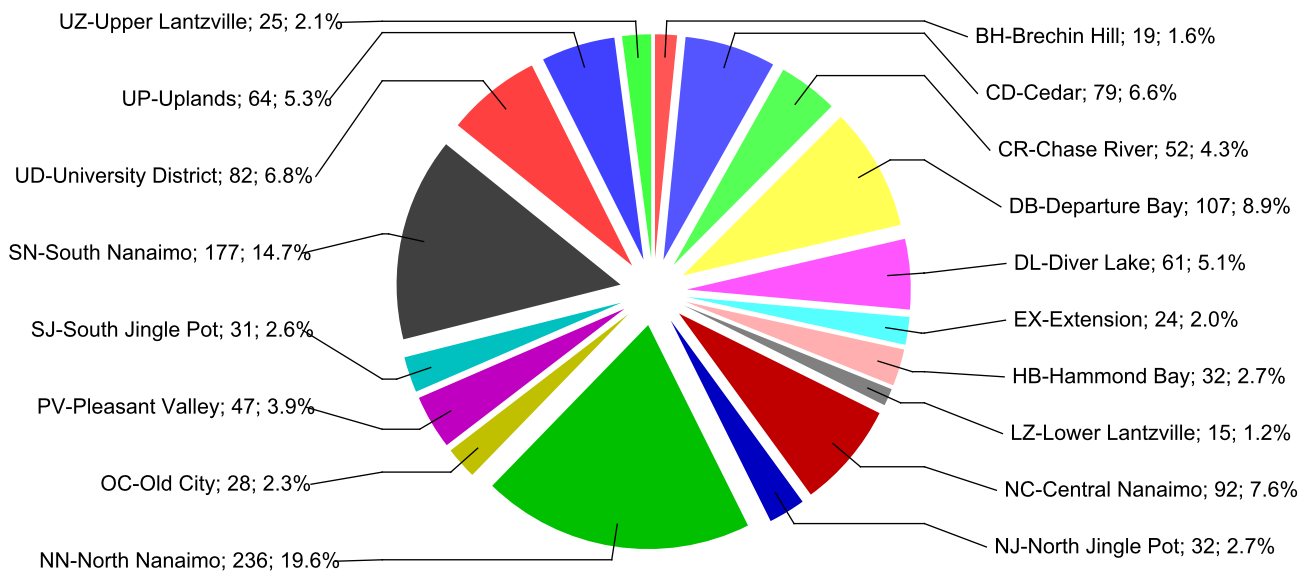
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Nov 30, 2019

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	2	1	6	0	2	6	1	1	0	0	0	19
CD-Cedar	0	0	0	3	6	8	2	9	12	13	12	3	5	6	79
CR-Chase River	0	0	0	0	0	1	4	7	30	9	1	0	0	0	52
DB-Departure Bay	0	0	0	0	0	5	12	13	38	23	7	5	1	3	107
DL-Diver Lake	0	0	0	0	1	4	11	9	21	9	5	0	0	1	61
EX-Extension	0	1	0	2	2	1	1	3	4	3	2	1	1	3	24
HB-Hammond Bay	0	0	0	0	0	1	1	2	1	8	6	4	4	5	32
LZ-Lower Lantzville	0	0	0	0	0	1	1	1	4	1	1	2	1	3	15
NC-Central Nanaimo	0	0	0	1	8	15	22	20	21	5	0	0	0	0	92
NJ-North Jingle Pot	0	0	0	0	0	0	0	1	4	12	8	5	1	1	32
NN-North Nanaimo	0	0	0	0	1	6	4	9	69	75	35	16	7	14	236
OC-Old City	0	1	0	2	1	9	3	7	4	1	0	0	0	0	28
PV-Pleasant Valley	0	0	0	0	0	5	2	6	15	9	4	3	1	2	47
SJ-South Jingle Pot	0	0	0	0	1	0	2	2	12	6	6	1	1	0	31
SN-South Nanaimo	0	0	1	3	12	22	34	40	33	30	0	1	1	0	177
UD-University District	0	0	0	1	3	12	12	7	23	17	3	4	0	0	82
UP-Uplands	0	0	0	0	0	3	10	11	25	7	3	1	3	1	64
UZ-Upper Lantzville	0	0	0	0	0	0	1	4	9	3	4	1	2	1	25
Zone 4 TOTALS	0	2	1	14	36	99	122	153	331	232	98	47	28	40	1,203

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to November 30, 2019 = 1,203

GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	1	1	0%	27	36	-25%
Units Reported Sold	0	0		23	36	-36%
Sell/List Ratio	0%	0%		85%	100%	
Reported Sales Dollars	\$0	\$0		\$3,210,588	\$4,245,150	-24%
Average Sell Price / Unit				\$139,591	\$117,921	18%
Median Sell Price				\$125,000		
Sell Price / List Price				98%	95%	
Days to Sell				57	100	-43%
Active Listings	6	6				
Single Family						
Units Listed	1	2	-50%	72	86	-16%
Units Reported Sold	7	7	0%	54	71	-24%
Sell/List Ratio	700%	350%		75%	83%	
Reported Sales Dollars	\$3,327,000	\$2,802,400	19%	\$23,677,427	\$26,649,956	-11%
Average Sell Price / Unit	\$475,286	\$400,343	19%	\$438,471	\$375,351	17%
Median Sell Price	\$445,000			\$426,000		
Sell Price / List Price	98%	98%		98%	99%	
Days to Sell	47	34	40%	34	33	3%
Active Listings	8	4				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price

