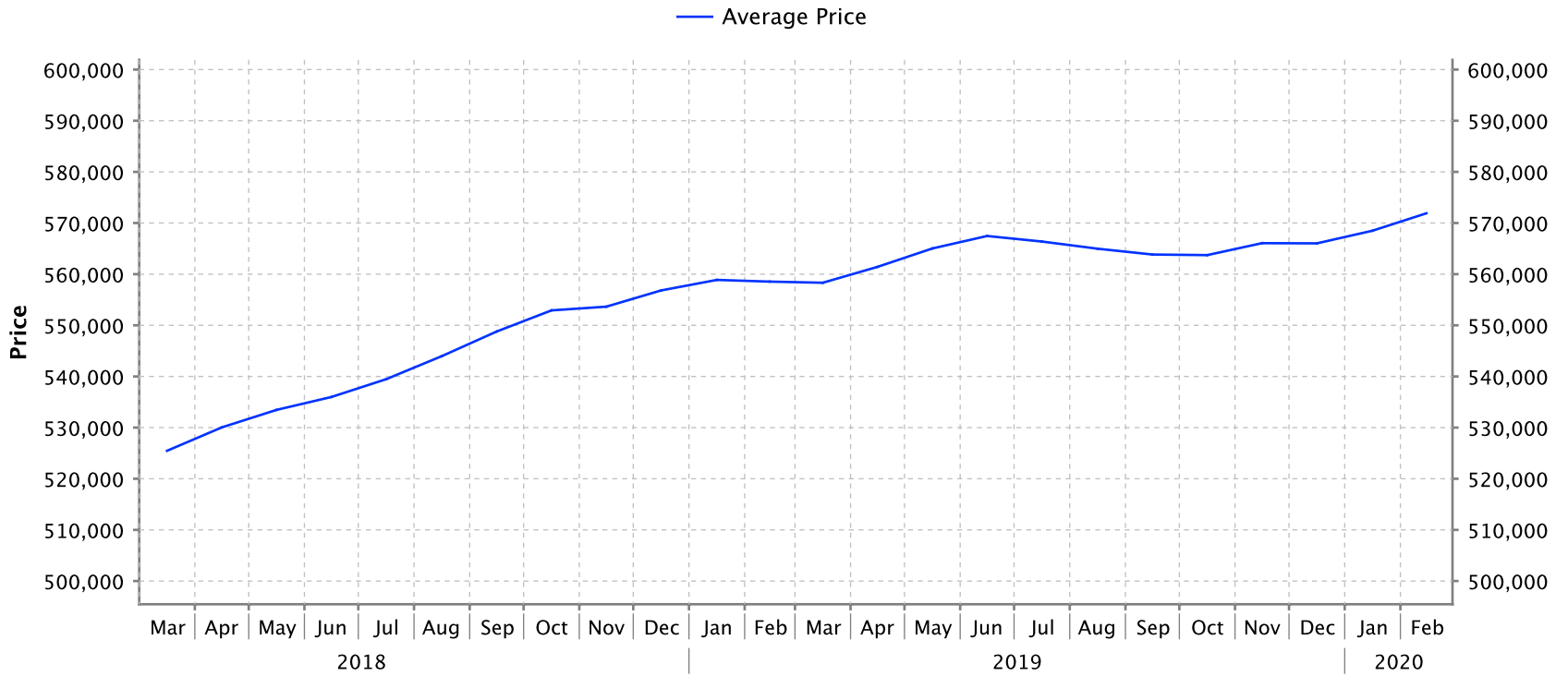


# Nanaimo

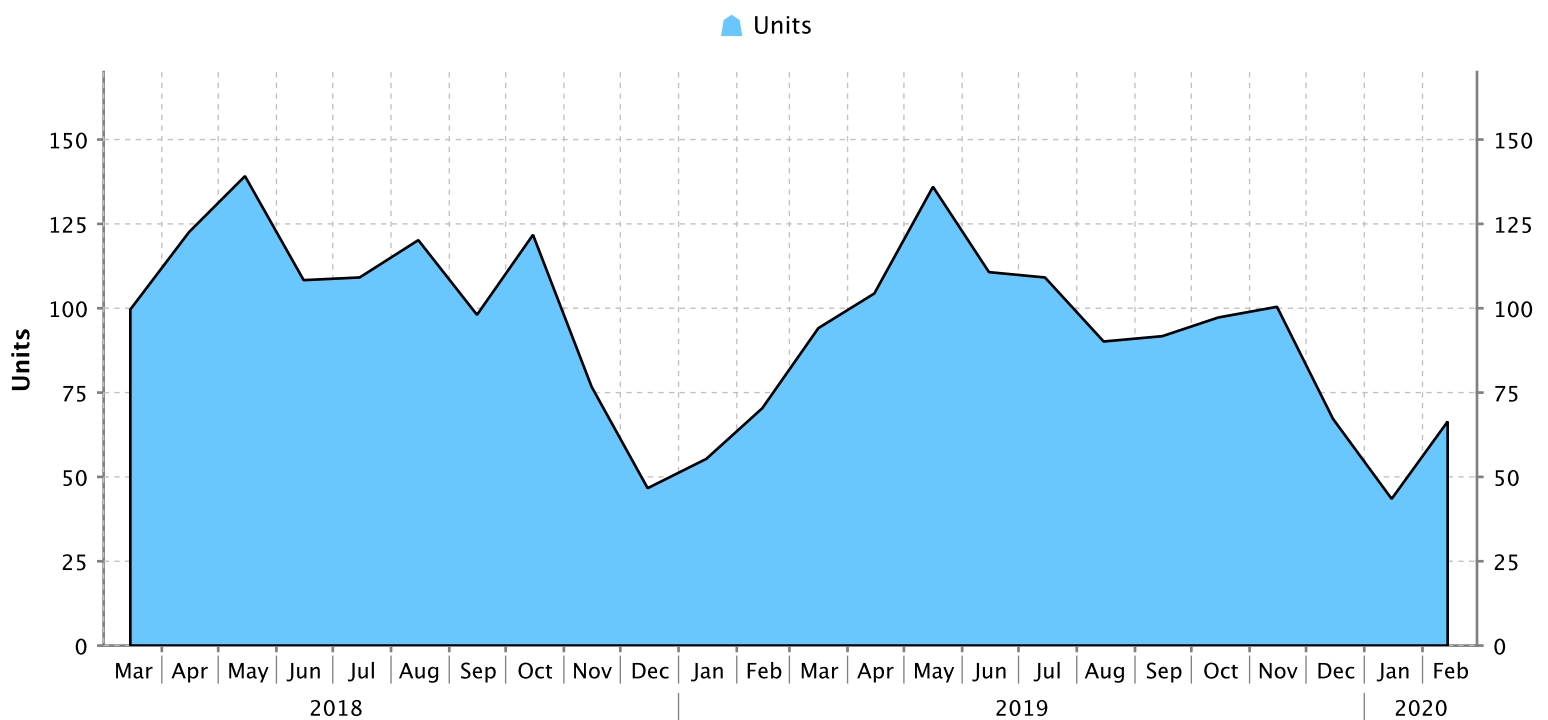
## as at February 29, 2020

### Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

### Single Family Units Reported Sold



## Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Lots</b>						
Units Listed	12	31	-61%	292	212	38%
Units Reported Sold	13	2	550%	99	43	130%
Sell/List Ratio	108%	6%		34%	20%	
Reported Sales Dollars	\$3,392,900	\$499,900	579%	\$27,615,650	\$12,499,027	121%
Average Sell Price / Unit	\$260,992	\$249,950	4%	\$278,946	\$290,675	-4%
Median Sell Price	\$269,000			\$269,000		
Sell Price / List Price	95%	98%		94%	93%	
Days to Sell	105	40	160%	81	97	-17%
Active Listings	107	74				
<b>Single Family</b>						
Units Listed	128	120	7%	1,897	2,125	-11%
Units Reported Sold	66	70	-6%	1,107	1,163	-5%
Sell/List Ratio	52%	58%		58%	55%	
Reported Sales Dollars	\$39,642,738	\$38,147,982	4%	\$633,098,515	\$649,584,041	-3%
Average Sell Price / Unit	\$600,648	\$544,971	10%	\$571,905	\$558,542	2%
Median Sell Price	\$585,000			\$551,500		
Sell Price / List Price	98%	98%		97%	99%	
Days to Sell	34	33	6%	33	26	25%
Active Listings	243	257				
<b>Condos (Apt)</b>						
Units Listed	40	37	8%	532	539	-1%
Units Reported Sold	15	22	-32%	299	347	-14%
Sell/List Ratio	38%	59%		56%	64%	
Reported Sales Dollars	\$4,593,870	\$7,560,550	-39%	\$92,707,310	\$105,834,438	-12%
Average Sell Price / Unit	\$306,258	\$343,661	-11%	\$310,058	\$304,998	2%
Median Sell Price	\$250,000			\$287,000		
Sell Price / List Price	95%	97%		97%	98%	
Days to Sell	38	33	15%	32	26	24%
Active Listings	121	69				
<b>Condos (Patio)</b>						
Units Listed	7	6	17%	91	98	-7%
Units Reported Sold	5	5	0%	69	86	-20%
Sell/List Ratio	71%	83%		76%	88%	
Reported Sales Dollars	\$2,422,145	\$2,100,290	15%	\$30,858,203	\$38,133,563	-19%
Average Sell Price / Unit	\$484,429	\$420,058	15%	\$447,220	\$443,414	1%
Median Sell Price	\$400,000			\$438,500		
Sell Price / List Price	102%	99%		100%	101%	
Days to Sell	31	50	-39%	28	28	-2%
Active Listings	10	12				
<b>Condos (Twnhse)</b>						
Units Listed	34	18	89%	341	368	-7%
Units Reported Sold	21	12	75%	218	204	7%
Sell/List Ratio	62%	67%		64%	55%	
Reported Sales Dollars	\$8,445,500	\$4,163,517	103%	\$83,960,019	\$69,395,442	21%
Average Sell Price / Unit	\$402,167	\$346,960	16%	\$385,138	\$340,174	13%
Median Sell Price	\$349,900			\$360,000		
Sell Price / List Price	99%	100%		98%	98%	
Days to Sell	15	24	-38%	31	21	46%
Active Listings	44	53				

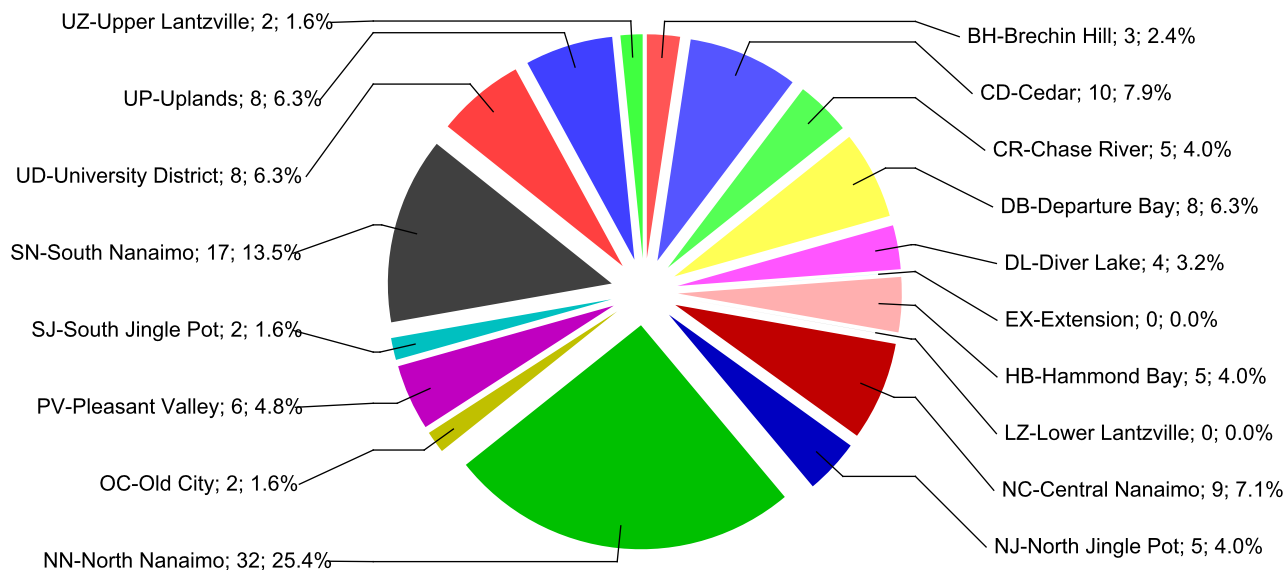
**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

# MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Feb 29, 2020

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	0	0	1	2	0	0	0	0	0	0	3
CD-Cedar	0	0	1	0	0	0	0	3	3	0	2	0	0	1	10
CR-Chase River	0	0	0	0	0	1	0	0	0	3	0	1	0	0	5
DB-Departure Bay	0	0	0	0	0	0	0	1	2	3	0	1	0	1	8
DL-Diver Lake	0	0	0	0	0	0	0	2	1	0	1	0	0	0	4
EX-Extension	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
HB-Hammond Bay	0	0	0	0	0	0	0	0	1	0	2	0	2	0	5
LZ-Lower Lantzville	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
NC-Central Nanaimo	0	0	0	0	0	0	1	6	2	0	0	0	0	0	9
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	2	1	1	0	0	1	5
NN-North Nanaimo	0	0	0	0	0	0	0	3	7	9	7	3	1	2	32
OC-Old City	0	0	0	1	0	0	1	0	0	0	0	0	0	0	2
PV-Pleasant Valley	0	0	0	0	0	1	0	2	2	1	0	0	0	0	6
SJ-South Jingle Pot	0	0	0	0	1	0	0	0	0	0	0	0	1	0	2
SN-South Nanaimo	0	0	0	0	1	0	1	11	3	1	0	0	0	0	17
UD-University District	0	0	0	0	0	0	1	1	2	3	1	0	0	0	8
UP-Uplands	0	0	0	0	0	0	2	3	3	0	0	0	0	0	8
UZ-Upper Lantzville	0	0	0	0	0	1	0	0	0	1	0	0	0	0	2
<b>Zone 4 TOTALS</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>7</b>	<b>34</b>	<b>28</b>	<b>22</b>	<b>14</b>	<b>5</b>	<b>4</b>	<b>5</b>	<b>126</b>

## Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to February 29, 2020 = 126

# GABRIOLA ISLAND

## Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Lots</b>						
Units Listed	3	1	200%	30	31	-3%
Units Reported Sold	1	2	-50%	21	35	-40%
Sell/List Ratio	33%	200%		70%	113%	
Reported Sales Dollars	\$140,000	\$281,500	-50%	\$2,959,200	\$4,274,038	-31%
Average Sell Price / Unit	\$140,000	\$140,750	-1%	\$140,914	\$122,115	15%
Median Sell Price	\$140,000			\$129,500		
Sell Price / List Price	100%	105%		97%	96%	
Days to Sell	142	159	-11%	42	101	-59%
Active Listings	6	0				
<b>Single Family</b>						
Units Listed	7	2	250%	70	80	-12%
Units Reported Sold	5	3	67%	56	69	-19%
Sell/List Ratio	71%	150%		80%	86%	
Reported Sales Dollars	\$2,180,900	\$1,247,500	75%	\$24,634,827	\$26,225,256	-6%
Average Sell Price / Unit	\$436,180	\$415,833	5%	\$439,908	\$380,076	16%
Median Sell Price	\$452,500			\$435,000		
Sell Price / List Price	101%	97%		97%	99%	
Days to Sell	36	62	-42%	35	29	19%
Active Listings	4	7				

**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

## Cumulative Residential Average Single Family Sale Price

— Average Price

