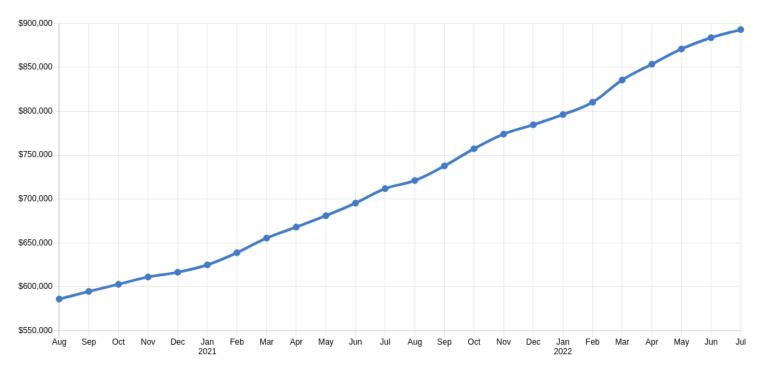
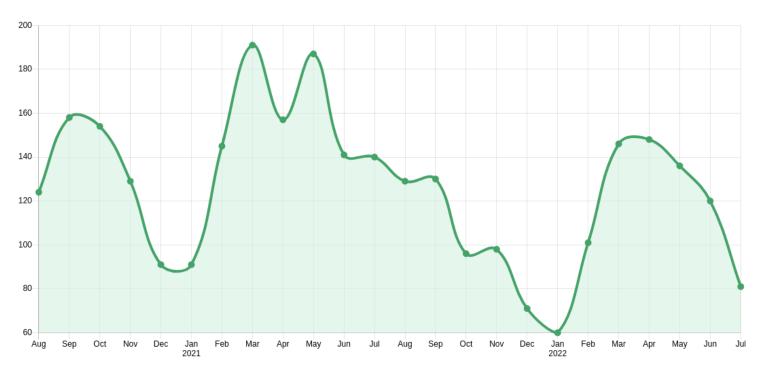


Zone 4 - Nanaimo • July, 2022



Cumulative Residential Average Single Family Detached Sale Price

Note: Figures are based on a "rolling total" from the past 12 months (i.e. 12 months to date instead of the calendar "year to date").



Single Family Detached Units Reported Sold



Zone 4 - Nanaimo • July, 2022

Comparative Activity by Property Type

Single Family Detached

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	223	139	60.43%	2,036	2,015	1.04%			
Units Reported Sold	81	140	-42.14%	1,316	1,708	-22.95%			
Sell / List Ratio	36.32%	100.72%		64.64%	84.76%				
Reported Sales Dollars	\$71,142,428	\$111,154,026	-36.00%	\$1,175,107,961	\$1,215,866,674	-3.35%			
Average Sell Price / Unit	\$878,302	\$793,957	10.62%	\$892,939	\$711,866	25.44%			
Median Sell Price	\$815,000			\$849,900					
Sell Price / List Price	98.10%	102.44%		103.61%	102.02%				
Days to Sell	30	24	25.00%	18	24	-25.00%			
Active Listings	352	141							

Condo Apartment

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	62	36	72.22%	540	543	-0.55%			
Units Reported Sold	25	35	-28.57%	405	501	-19.16%			
Sell / List Ratio	40.32%	97.22%		75.00%	92.27%				
Reported Sales Dollars	\$10,322,299	\$14,773,748	-30.13%	\$182,964,101	\$180,286,533	1.49%			
Average Sell Price / Unit	\$412,892	\$422,107	-2.18%	\$451,763	\$359,853	25.54%			
Median Sell Price	\$415,000			\$431,000					
Sell Price / List Price	98.79%	100.42%		102.24%	99.93%				
Days to Sell	22	25	-12.00%	19	74	-74.32%			
Active Listings	76	51							

Row/Townhouse

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	37	24	54.17%	394	370	6.49%			
Units Reported Sold	7	24	-70.83%	274	340	-19.41%			
Sell / List Ratio	18.92%	100.00%		69.54%	91.89%				
Reported Sales Dollars	\$3,703,000	\$11,923,200	-68.94%	\$159,188,784	\$152,889,204	4.12%			
Average Sell Price / Unit	\$529,000	\$496,800	6.48%	\$580,981	\$449,674	29.20%			
Median Sell Price	\$495,000			\$580,000					
Sell Price / List Price	96.71%	101.49%		104.02%	101.20%				
Days to Sell	38	25	52.00%	19	37	-48.65%			
Active Listings	83	32							

Land

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	21	24	-12.50%	209	261	-19.92%			
Units Reported Sold	1	7	-85.71%	88	185	-52.43%			
Sell / List Ratio	4.76%	29.17%		42.11%	70.88%				
Reported Sales Dollars	\$1,100,000	\$3,446,500	-68.08%	\$67,454,261	\$72,957,218	-7.54%			
Average Sell Price / Unit	\$1,100,000	\$492,357	123.42%	\$766,526	\$394,363	94.37%			
Median Sell Price	\$1,100,000			\$526,000					
Sell Price / List Price	91.67%	94.79%		99.10%	97.77%				
Days to Sell		58	-100.00%	70	126	-44.44%			
Active Listings	63	68							



Zone 4 - Nanaimo • July, 2022

Gabriola - Comparative Activity by Property Type

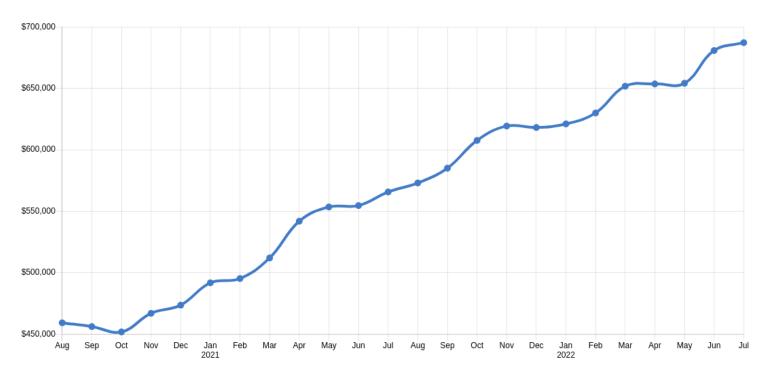
Single Family Detached

	(Current Month		12 Months to Date				
	This Year	Last Year	% Change	This Year	Last Year	% Change		
Units Listed	5	10	-50.00%	70	64	9.38%		
Units Reported Sold	2	4	-50.00%	62	61	1.64%		
Sell / List Ratio	40.00%	40.00%		88.57%	95.31%			
Reported Sales Dollars	\$1,355,000	\$2,320,900	-41.62%	\$42,604,116	\$34,510,326	23.45%		
Average Sell Price / Unit	\$677,500	\$580,225	16.77%	\$687,163	\$565,743	21.46%		
Median Sell Price	\$677,500			\$680,000				
Sell Price / List Price	103.12%	104.22%		104.78%	103.09%			
Days to Sell	7	12	-41.67%	16	20	-20.00%		
Active Listings	10	8						

Land

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	3	7	-57.14%	50	67	-25.37%			
Units Reported Sold	3	6	-50.00%	27	55	-50.91%			
Sell / List Ratio	100.00%	85.71%		54.00%	82.09%				
Reported Sales Dollars	\$1,103,000	\$3,069,500	-64.07%	\$12,448,900	\$18,651,926	-33.26%			
Average Sell Price / Unit	\$367,667	\$511,583	-28.13%	\$461,070	\$339,126	35.96%			
Median Sell Price	\$360,000			\$399,900					
Sell Price / List Price	97.87%	103.53%		102.37%	100.99%				
Days to Sell	21	16	31.25%	19	32	-40.62%			
Active Listings	17	11							

Gabriola - Cumulative Residential Average Single Family Detached Sale Price





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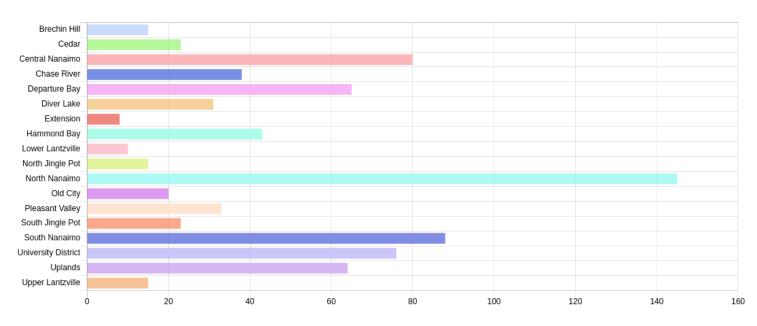
Single Family Detached Sales Analysis

Unconditional Sales from January 1 to July 31, 2022

	0-150k	150k- 200k	200k- 250k	250k- 300k	300k- 350k	350k- 400k	400k- 450k	450k- 500k	500k- 600k	600k- 700k	700k- 800k	800k- 900k	900k-1M	1M+	Total
Brechin Hill	0	0	0	0	0	0	1	0	3	2	2	3	2	2	15
Cedar	0	0	0	0	0	0	0	0	2	1	2	6	2	10	23
Central Nanaimo	0	0	0	0	0	0	1	2	5	23	29	11	6	3	80
Chase River	0	0	0	0	0	0	0	0	1	1	4	12	9	11	38
Departure Bay	0	0	0	0	0	0	0	0	1	10	11	14	12	17	65
Diver Lake	0	0	0	0	0	0	0	0	0	6	6	10	5	4	31
Extension	0	0	0	0	0	0	0	0	2	2	2	0	1	1	8
Hammond Bay	0	0	0	0	0	0	0	0	2	2	2	8	1	28	43
Lower Lantzville	0	0	0	0	0	0	0	0	0	0	0	1	2	7	10
North Jingle Pot	0	0	0	0	0	0	0	0	0	0	0	3	2	10	15
North Nanaimo	0	0	0	0	0	0	0	0	0	1	11	21	34	78	145
Old City	0	0	0	0	0	0	1	0	3	6	6	2	0	2	20
Pleasant Valley	0	0	0	0	0	0	0	0	0	3	5	11	9	5	33
South Jingle Pot	0	0	0	0	0	1	1	0	0	1	1	8	2	9	23
South Nanaimo	0	0	0	0	0	1	1	2	12	14	14	22	14	8	88
University District	0	0	0	0	0	0	0	0	10	15	7	14	11	19	76
Uplands	0	0	0	0	0	0	0	0	5	10	21	15	8	5	64
Upper Lantzville	0	0	0	0	0	0	0	0	0	0	0	2	1	12	15
Totals	0	0	0	0	0	2	5	4	46	97	123	163	121	231	792

Single Family Detached Sales by Sub Area

Unconditional Sales from January 1 to July 31, 2022



Note that Single Family Detached figures in this report exclude acreage and waterfront properties.

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